

SARIM HAROON

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EDUCATION			
Degree/Qualification	Institution	CGPA/Percentage	Year
MBA (Expected April 2021)	Indian Institute of Technology Kanpur	N/A	2019-Present
B.Tech - Power Engineering	NPTI Durgapur	7.55	2012-2016
HSC (12 th)	Saifee Hall (ISC)	67.00	2012
SSC (10 th)	Saifee Hall (ICSE)	75.00	2010

WORK EXPERIENCE	
HDFC LIFE BDM	Kolkata 01/05/2018 – 02/07/2019 ▪ (14 months) <ul style="list-style-type: none">Responsible for the sales of life insurance products through agency channel. This requires building a team of agents and maintaining the distribution through agents.Ensuring maximum number of qualifications in Agency Life program conducted by HDFC LIFE.

POSITION OF RESPONSIBILITY	
ZEPHYR, NPTI ER	▪ NETWORK & DESIGNING TEAM MEMBER
E-CELL, IIT KANPUR	▪ SECRETARY (BUSINESS DEVELOPMENT)
Finance Club, IIT Kanpur	▪ Secretary (August 2019)

CERTIFICATION	
▪	NISM RESEARCH ANALYST (January 2019)
▪	FLIP Credit & Operational Risk (May 2019)
▪	UDEMY & PREP NUGGETS CFA Level 1- Fixed Income (online training) (January 2019)
▪	UDEMY & PREP NUGGETS CFA Level 1- Financial Reporting & Analysis (online training) (February 2019)
▪	Pursuing CFA Level 1 – June 2020
▪	Pursuing FLIP – Banking & Finance Fundamentals

ACADEMIC PROJECT	
Damodar Valley Corporation, Mejia	▪ Project Overview of a coal fired power plant.
HDFC LIFE	▪ Six months of internship at HDFC LIFE

ACHIEVEMENTS	
ZEPHYR, NPTI ER	▪ Secured 1 st position in Treasure Hunt Competition 2015

OTHER INTEREST AND HOBBIES	
▪ TRAVELLING ▪ MOVIES ▪ STOCK MARKET RESEARCH	